

2011 Long-Sullivan Award Nomination



Candidate:

John Paulin
Tailor Decks
107 Flowing Heather Crossing
Statham, GA 30666
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Nominated by: Huck DeVenzio, Arch Treatment Technologies, Inc.

In support of his nomination, Huck provides the following background information:

John Paulin is owner of Tailor Decks, Statham, GA, which he founded in 1994. His company designs and builds custom decks and structures – elaborate decks that feature treated Southern Pine. One of his designs won the 2010 North American Deck & Railing Association(NADRA) award for best treated wood deck. His projects often involve counters, outdoor kitchens, screened-in porches, fireplaces, and other upscale amenities. At a time when most contractors of upscale decks have gone to tropical hardwoods and composites, John continues to emphasize the beauty, versatility, and strength of real wood.

For his decks alone John deserves consideration for this award, but his worthiness goes beyond designing and building pretty decks. John is an innovator. He has developed his own specification for treated wood and is now promoting it to others. He calls it TailorWood.

TailorWood begins with a selected clear sapwood grade of lumber. It is milled so that the top surface has a small crown that facilitates shedding of water and helps minimize cupping. Sides of deck boards are beveled slightly, making the bottom side narrower than the top, which allows water and debris to fall more easily between deck boards. To further prevent checking and cupping, two relief cuts are milled into the bottom surface. To protect the wood against wood-destroying organisms, TailorWood is pressure-treated with copper azole preservative and then kiln dried after treating. Please click [here](#) to review important details about his innovations in deck building techniques and materials.

John has also developed his own requirements for porch flooring, railing posts, rail caps, and deck screws.

John sees a market for high-quality wood in decking, and is bucking the tendency to offer cheaper products. Instead, he offers materials that display the features of wood. They cost more, and are worth it.

So, for his stylish use of treated Southern Pine in custom decks and for his advancement of Southern Pine markets through innovation and entrepreneurship, I nominate John Paulin for SPC's 2011 Long-Sullivan Award.





PROJECT SAMPLES
John Paulin
Tailor Decks
www.TailorDecks.com